

# **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

Masroor Ahmad Khan Atique Ahmad Khan Hafiz Farooq Ahmad Mian Zahid Said Ayesha Masroor Rabia Atique Saira Farooq Farzand Ali

### **AUDIT COMMITTEE**

Mian Zahid Said – Chairman Masroor Ahmad Khan Rabia Atique Farzand Ali

### **COMPANY SECRETARY**

Farzand Ali, FCS

### **AUDITORS**

Rizwan & Company Chartered Accountants Member Firm of DFK International

### **GGL-I PLANT**

52-K.M. Lahore Multan Road, Phool Nagar Distt. Kasur Ph: (042) 37006353-54, Fax: (042) 37006356 E-mail: ggl1plant@ghaniglobal.com

### **GGL-II PLANT**

53-A, Chemical Area, Eastern Industrial Zone, Port Qasim, Karachi. Ph: (021) 34740540-41 Fax: (021) 34740542 E-mail: ggl2plant@ghaniglobal.com

### **GGL-III**

Main G.T. Road, Tarnol, Islamabad Email: sales.west@ghaniglobal.com

### **REGIONAL MARKETING OFFICE**

301-302, 3rd Floor Yousaf Chamber, KCHSU, Block 7/8, Near MCB Bank, Shar-e-Faisal Karachi. Phone: 021-34330595 Email: sales.south@ghaniglobal.com Chairman Chief Executive Officer Director Director Director Director Director Director

### HR & R COMMITTEE

Mian Zahid Said – Chairman Atique Ahmad Khan Ayesha Masroor Farzand Ali

### **CHIEF FINANCIAL OFFICER**

Asim Mahmud, FCA

### SHARE REGISTRAR

THK Associates (Pvt) Limited Ground Floor, State Life Building No. 3 Dr. Ziauddin Ahmed Rd, Karachi-75530 UAN: +92(021) 111-000-322

### **LEGAL ADVISOR**

DSK Law, Lahore

### BANKERS

Al Baraka Bank (Pakistan) Limited Allied Bank Limited Bank Alflah Limited Burj Bank Limited Bankislami Pakistan Limited Dubai Islamic Bank (Pakistan) Limited Habib Metropolitan Bank Limited Habib Bank Limited MCB Bank Limited MCB Bank Limited National Bank of Pakistan Standard Chartered Bank The Bank of Punjab United Bank Limited

### **REGISTERED/CORPORATE OFFICE**

10-N, Model Town Ext. Lahore-54000, Pakistan UAN: (042)111-ghani1(442-641) Phone: 042-35161424-5, Fax: 042-35160393 Email: info@ghaniglobal.com Website: www.ghaniglobal.com www.ghanigases.com

3rd Quarter March 2016 01

### **DIRECTORS' REPORT**

Dear Members Assalam-o-Alaikum Wa RehmatUllah W a Barakatoh

The Directors of your Company are pleased to present the unaudited condensed interim financial statements of Ghani Gases Limited (the Company) for the period ended March 31, 2016, in compliance with the requirements of Companies Ordinance, 1984.

### **OVERVIEW OF THE ECONOMY**

Pakistan's economy will continue to pick up in fiscal year (FY) 2016 as reform and stabilization measures provide a lift, with higher foreign exchange reserves, and softer inflation and oil prices also supporting the overall macroeconomic outlook. While the outlook is for moderate gains in growth, that continued public sector enterprise losses, insufficient energy and power evacuation capacity, and security concerns will continue to test the country's economy. Pakistan needs to stay the course of macroeconomic and structural reforms, in particular in revenue collection, the energy sector, and in revitalizing public sector enterprises that have been causing a fiscal drain, These reforms are critical for fiscal and economic sustainability and to promote investment and economic growth. The key challenges impeding stronger economic growth include inadequate infrastructure and transport connectivity, weak governance and institutions, and limited access to finance, which hinders investment in key infrastructure. That in turn raises the cost of doing business, undermines productivity, and hinders access to public services. Low investment in human development has also left the country with a workforce lacking the skills needed to help the country compete in global markets and to increase productivity by producing goods with higher value. Improved prospects for the economy, therefore, depend on faster implementation of ongoing reforms to alleviate power shortages, to expand fiscal space, to foster a competitive business environment and to liberalize trade. The ongoing and planned investments under the flagship economic corridor project between Pakistan and the People's Republic of China, as well as other regional cooperation initiatives, are spurring de velopment activity and some market optimism. Sustained economic reforms and an improvement in the security environment should further boost business confidence and foster increased private investment.

After a disappointing start to the new calendar year, the market finally exhibited signs of strength in the month of March 2016 with a return of 5.6%. The performance in the last couple of months also allowed the market to pare its losses for the year where the return for the calendar year now stands at 1.0%. During the month of March 2016, yield on long term bonds & T-bills declined due to rising liquidity injections by SBP.

### FINANCIAL PERFORMANCE:

Your Company's sales during the period have very shortly decreased to Rs.1,265 million against Rs. 1,314 million as compared to last period depicting minor decrease of 3.78%. Gross profit has increased to Rs. 385 million against the gross profit of Rs. 354 million as compared to last period posting increase in gross profit rate to 34.60% from 30.74%. Distribution cost and administrative expenses increased in absolute term and in terms of percentage of net sales. This period operating profit has increased to Rs. 274 million against profit of Rs. 206 million as compared to last period. During the period under reference, profit before taxation stands at Rs. 183 million as compared to last period's figure of Rs. 119 million. Profit after tax has also increased to Rs. 119 million from Rs. 88 million, along with e arnings per share (EPS) also increased to Rs. 1.60 against EPS of Rs. 1.18 if compared with the last period.

A comparison of the key financial results of your Company for the Quarter ended March 31, 2016 with the same period of last year is as under:

Ghani Gases Limited

| Devitionland            | Rupee      | s in '000' except E | PS       |       |
|-------------------------|------------|---------------------|----------|-------|
| Particulars             | March 2016 | March 2015          | Variance | %     |
| Sales                   | 1,264,731  | 1,314,461           | (49,730) | 3.78  |
| Net Sales               | 1,113,508  | 1,151,775           | (38,267) | 3.32  |
| Gross Profit            | 385,294    | 354,059             | 31,235   | 8.82  |
| - As %age of net sales  | 34.60%     | 30.74%              |          |       |
| Distribution cost       | 100,413    | 82,543              | 17,870   | 21.65 |
| - As %age of net sales  | 9.02%      | 7.17%               |          |       |
| Administrative expenses | 71,680     | 64,064              | 7,616    | 11.89 |
| - As %age of net sales  | 6.44%      | 5.56%               |          |       |
| Operating profit        | 273,738    | 206,153             | 67,585   | 32.78 |
| - As %age of net sales  | 24.58%     | 17.90%              |          |       |
| Profit before taxation  | 183,150    | 118,593             | 64,557   | 54.44 |
| Net Profit              | 118,897    | 87,506              | 31,391   | 35.87 |
| Earnings per share      | 1.60       | 1.18                | 0.42     | 35.59 |

The board of directors of your company in their meeting held on November 20, 2015 had decided to issue 68% Right Issue on the existing paid up capital at an issue price of Rs. 20 per share inclusive of premium of Rs. 10 per share. The last day of subscription of right offers was April 11, 2016. Despite unfavorable stock market conditions (remained during last few months), shareholders and investors have reposed their confidence on management of your company and the right issue subscription was more than expectations. After completion of formalities, shares will be allotted during second week of May 2016.

### **FUTURE PROSPECTS**

ALHAMDULILLAH management of your company is seeing a continued recovery in core business in south and west region. We are proving to be most reliable supplier in the market without compromising on quality and safety. The country has been experiencing continuous energy crisis; however the situation is improving to some extent. To overcome energy crisis the company has been utilizing multiple resources to ensure the availability of products to customers.

Your company has invested PKR 208 million during first 09 months of current financial year in shape of capital cost at its GGL-I plant at Phool Nagar, District Kasur on technological up gradation and improvement in manufacturing process. The team of professionals of your company have successfully tested these up gradations/ improvements and the results are Alhamulillah better than expected. Positive financial impact of these developments on bottom line profit of your company will be reflected in the period to come.

### **ACKNOWLEDGEMENTS**

The board of directors wishes to express their gratitude to valued shareholders, banks/financial Institutions, customers and suppliers for their continuous support, cooperation and patronage. We also wish to place on record the dedication, hard work and diligence of executives, staff and workers of the company. Needless to mention, all growth in the business of the company is not possible without will and blessings of ALMIGHTY ALLAH.

For and behalf of Board of Directors

Atique Ahmad Khan Chief Executive Officer

3rd Quarter March 2016

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Lahore April 30, 2016

### CONDENSED INTERIM BALANCE SHEET AS AT 31 MARCH 2016

| EQUITY AND LIABILITIES   | UN-AUDITED<br>31 MARCH<br>2016 | AUDITED<br>30 JUNE<br>2015   | ASSETS   |       | UN-AUDITED<br>31 MARCH<br>2016 | AUDITED<br>30 JUNE<br>2015     |
|--|--------------------------------|------------------------------|--|-------|--------------------------------|--------------------------------|
| Share capital and reserves Note  | (Rupee                         | s '000)                      | Non-current assets   | Note  | (Rupee                         | s '000)                        |
| Authorized share capital<br>125,000,000 (June 2015: 125,000,000)<br>ordinary shares of Rs. 10 each         | 1,250,000                      | 1,250,000                    | Property, plant and equipment  |       |                                |                                |
| Issued, subscribed and paid up share capital 6<br>Capital reserve - Share premium<br>Unappropriated profit | 742,746<br>30,000<br>386,249   | 742,746<br>30,000<br>341,627 | Operating fixed assets<br>Assets subject to ijarah financing<br>Capital work in progress | 5     | 2,525,493<br>160,421<br>68,740 | 2,293,837<br>231,223<br>41,612 |
| Total equity   | 1,158,995                      | 1,114,373                    |  |       | 2,754,654                      | 2,566,672                      |
| Non-current liabilities Long term financing 7  | 448,243                        | 494,111                      | Intangible assets<br>Long term investment<br>Long term deposits and prepayments          |       | 70<br>500<br>69,197            | 70<br>45,133<br>68,151         |
| Loan from sponsors<br>Liabilities against assets subject to ijarah financing                               |                                | 1,027,969<br>81,153          | Current assets   |       | 2,824,421                      | 2,680,026                      |
| Long term security deposits<br>Deferred taxation   | 17,300<br>159,738              | 19,450<br>84,316             | Stores, spare parts and loose tools<br>Stock in trade                                    |       | 84,679<br>30,654               | 70,765<br>36,206               |
| Current liabilities  | 1,680,279                      | 1,706,999                    | Trade debts<br>Loans and advances  |       | 279,366<br>266,248             | 294,870<br>139,002             |
| Trade and other payables<br>Accrued profit on financing  | 144,104<br>15,216              | 139,271<br>12,712            | Trade deposits and short term prepay<br>Balances with statutory authorities              | ments | 39,607<br>13,840               | 43,843<br>7,419                |
| Short term borrowings<br>Current portion of long term liabilities  | 666,629<br>244,791             | 420,689<br>206,695           | Other receivables<br>Advance tax   |       | 82<br>196,595                  | 78<br>144,095                  |
| Provision for taxation   | <u>31,135</u><br>1,101,875     | 42,304<br>821,671            | Cash and bank balances   |       | 205,657<br>1,116,728           | 226,739<br>963,017             |
| Total liabilities<br>TOTAL EQUITY AND LIABILITIES  | 2,782,154<br>3,941,149         | 2,528,670<br>3,643,043       | TOTAL ASSETS   |       | 3,941,149                      | 3,643,043                      |
| CONTINGENCIES AND COMMITMENTS 8  | -                              | -                            |  |       |                                |                                |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial information.

ATIQUE AHMAD KHAN (CHIEF EXECUTIVE OFFICER)

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HAFIZ FAROOQ AHMAD (DIRECTOR)

Ghani Gases Limited

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2016

|  |         | NINE M    | IONTHS ENDED | QUAF     | RTER ENDED |
|--|---------|-----------|--------------|----------|------------|
|  |         | 31 MARCH  | 31 MARCH     | 31 MARCH | 31 MARCH   |
|  |         | 2016      | 2015         | 2016     | 2015       |
|  | Note    | (Rup      | pees '000)   | (Ru      | pees '000) |
|  |         |           |              |          |            |
| Gross Sales - Local                    |         | 1,264,731 | 1,314,461    | 468,925  | 385,508    |
| Less:                                  |         |           |              |          |            |
| Sales tax                              |         | 151,223   | 162,686      | 58,081   | 45,841     |
| Net sales                              |         | 1,113,508 | 1,151,775    | 410,844  | 339,667    |
|  |         |           |              |          |            |
| Cost of sales                          | 9       | 728,214   | 797,716      | 257,091  | 265,201    |
| Gross Profit                           |         | 385,294   | 354,059      | 153,753  | 74,466     |
|  |         |           |              |          |            |
| Distribution cost                      |         | 100,413   | 82,543       | 37,807   | 21,392     |
| Administrative expenses                |         | 71,680    | 64,064       | 25,149   | 19,684     |
| Other operating expenses               |         | 8,142     | 6,882        | 3,412    | 525        |
|  |         | 180,235   | 153,489      | 66,368   | 41,601     |
|  |         | 205,059   | 200,570      | 87,385   | 32,865     |
| Other income                           |         | 68,679    | 5,583        | 4,851    | 3 ,443     |
|  |         | 273,738   | 206,153      | 92,236   | 36,308     |
|  |         |           |              |          |            |
| Finance cost                           |         | 90,588    | 87,551       | 31,679   | 29,323     |
| Share of profit / (loss) of associated | company | -         | (9)          | -        | -          |
| Profit before taxation                 |         | 183,150   | 118,593      | 60,557   | 6,985      |
|  |         |           |              |          |            |
| Taxation                               |         | 64,253    | 31,087       | 40,786   | (919)      |
| Profit after taxation                  |         | 118,897   | 87,506       | 19,771   | 7,904      |
|  |         |           |              |          |            |
| Earnings per share                     |         |           |              |          |            |
| - basic and diluted                    | 10      | 1.60      | 1.18         | 0.27     | 0.11       |
|  |         |           |              |          |            |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial information.



Hapirpara HAFIZ FAROOQ AHMAD (DIRECTOR)

3rd Quarter March 2016

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2016

|  | NINE MONTHS ENDED |          | QUARTI             | ER ENDED  |
|--|-------------------|----------|--------------------|-----------|
|  | 31 MARCH          | 31 MARCH | 31 MARCH           | 31 MARCH  |
|  | 2016              | 2015     | 2016               | 2015      |
|  | (Rupe             | es '000) | (Rupe              | ees '000) |
| Net profit for the period<br>Other comprehensive income / (loss) | -                 | 87,506   | <b>19,771</b><br>- | 7,904     |
| Total comprehensive income for the period                        | 118,897           | 87,506   | 19,771             | 7,904     |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial information.

ATIQUE AHMAD KHAN (CHIEF EXECUTIVE OFFICER)

Hapir/rarary HAFIZ FAROOQ AHMAD (DIRECTOR)



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2016

|   | Share capital | Share<br>premium | Un-appropriated<br>profit | Total     |
|---|---------------|------------------|---------------------------|-----------|
|   |               |                  | ees '000)                 |           |
| Balance as at 01 July 2014 (audited)      | 742,746       | 30,000           | 227,696                   | 1,000,442 |
| Jet profit for the period                 | -             | -                | 87,506                    | 87,506    |
| Other comprehensive income for the period | -             | -                | -                         | -         |
|   | -             | -                | 87,506                    | 87,506    |
| Balance as at 31 March 2015- (Un-audited) | 742,746       | 30,000           | 315,202                   | 1,087,948 |
| Balance as at 01 July 2015 - (audited)    | 742,746       | 30,000           | 341,627                   | 1,114,373 |
| inal dividend @ Rs. 1 per share           |               |                  | (74,275)                  | (74,275)  |
| let profit for the period                 | -             | -                | 118,897                   | 118,897   |
| ther comprehensive income for the period  | -             | -                | 44,622                    | - 44,622  |
|   |               |                  |                           |           |
| Balance as at 31 March 2016 (un-audited)  | 742,746       | 30,000           | 386,249                   | 1,158,995 |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial information.

ATIQUE AHMAD KHAN (CHIEF EXECUTIVE OFFICER)

Hap /an HAFIZ FAROOQ AHMAD (DIRECTOR)

3rd Quarter March 2016

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### CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED 31 MARCH 2016

| Note   | 31 MARCH<br>2016<br>(Rupee | 31 MARCH<br>2015<br>s '000) |
|--|----------------------------|-----------------------------|
| CASH FLOWS FROM / (USED IN) OPERATING ACTIVITIES             |                            |                             |
| Cash generated from / (Used in) operations 11                | 225,620                    | 157,840                     |
| Finance cost paid  | (88,085)                   | (84,323)                    |
| Income tax paid  | (52,500)                   | (41,384)                    |
|  | (140,585)                  | (125,707)                   |
| Net cash from / (used in ) operating activities              | 85,035                     | 32,133                      |
| CASH FLOWS FROM /(USED IN) INVESTING ACTIVITIES              |                            |                             |
| Property, plant and equipment purchased                      | (246,313)                  | (212,425)                   |
| Proceeds from disposal of operating assets                   | 1,450                      | 6,358                       |
| Long term investments  | 44,633                     | -                           |
| Long term deposits   | (1,046)                    | (406)                       |
| Net cash used in investing activities                        | (201,276)                  | (206,473)                   |
| CASH FLOWS FROM / (USED IN) FINANCING ACTIVITIES             |                            |                             |
| Long term financing - net                                    | 7,834                      | 180,027                     |
| Loan from sponsors - net                                     | (22,708)                   | 8,363                       |
| Short term borrowings-net                                    | 245,939                    | (37,583)                    |
| Dividend paid  | (86,734)                   | -                           |
| Long term security deposits payable                          | (2,150)                    | (2,100)                     |
| Liabilities against assets subject to ijarah financing - net | (47,022)                   | 25,736                      |
| Net cash from / (used in) financing activities               | 95,159                     | 174,443                     |
| Net increase / (decrease) in cash and cash equivalents       | (21,082)                   | 103                         |
| Cash and cash equivalents at the beginning period            | 226,739                    | 234,489                     |
| Cash and cash equivalents at the end of the period           | 205,657                    | 234,592                     |

The annexed notes from 1 to 15 form an integral part of these condensed interim financial information.



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Hap'r/aro HAFIZ FAROOQ AHMAD (DIRECTOR)

**Ghani Gases Limited** 

### SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE NINE MONTHS ENDED 31 MARCH 2016 (UN-AUDITED)

### **1 THE COMPANY AND ITS OPERATIONS**

The Company was incorporated in Pakistan as a private limited company under the Companies Ordinance, 1984 on November 19, 2007, converted into public limited company on February 12, 2008 and became listed on Pakistan Stock Exchange on January 05, 2010. The registered office of the company is situated at 10-N Model Town extension, Lahore. The Company is engaged in the manufacturing, sale and trading of medical and industrial gases and chemicals.

### **2** BASIS OF PREPERATION

### 2.1 Statement of compliance

This condensed interim financial information has been prepared in accordance with the International Accounting Standard (IAS) 34 'Interim Financial Reporting' as applicable in Pakistan and notified by the Securities and Exchange Commission of Pakistan (SECP) and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.

This condensed interim financial information do not include the information reported for annual financial statements and should be read in conjunction with the audited annual published financial statements for the year ended 30 June 2015.

### 2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees which is the functional and presentation currency for the Company.

### 2.3 Changes in standards, interpretations and amendments to published approved accounting standards and IFRS

There are certain new standards, amendments and International Financial Reporting Interpretations Committee (IFRIC) interpretations that became effective during the period and are mandatory for accounting periods beginning on or after 01 July 2015 but are considered not to be relevant or have any significant effect on the company's operations and are, therefore, not disclosed in this condensed interim financial information.

# 2.4 Standards, interpretations and amendments to published approved accounting standards and IFRS that are not yet effective

There are other amendments to the standards and new interpretations that are mandatory for accounting periods beginning on or after 01 January 2016 but are considered not to be relevant or do not have any significant effect on company's operations and are, therefore, not detailed in this condensed interim financial information.

### **3 ACCOUNTING POLICIES AND COMPUTATION METHODS**

The accounting policies and methods of computations adopted for the preparation of this condensed interim financial information are the same as applied in the preparation of the preceding audited annual published financial statements of the Company for the year ended 30 June 2015.

### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of this condensed interim financial information in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

During preparation of this condensed interim financial information, the significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied in the preceding audited annual published financial statements of the Company for the year ended 30 June 2015.

|   | UN-AUDITED<br>31 MARCH<br>2016 | AUDITED<br>30 JUNE<br>2015 |
|---|--------------------------------|----------------------------|
| Note  | (Rupee                         | s '000)                    |
| 5 PROPERTY, PLANT AND EQUIPMENT                   |                                |                            |
| Operating fixed assets                            |                                |                            |
| Opening book value 5.1                            | 2,293,837                      | 2,182,343                  |
| Additions & transfer during the period/year 5.2   | 283,708                        | 198,207                    |
| Deletions during the period/year                  | (762)                          | (19,250)                   |
|   | 2,576,783                      | 2,361,300                  |
| Less:<br>Depreciation charged for the period/year | 51,290                         | 67,463                     |
| Depresiation charged for the period/year          | 2,525,493                      | 2,293,837                  |
|   | 2,525,495                      | 2,293,637                  |
| 5.1 Additions and during the period / year        |                                |                            |
| Land - Free hold                                  | 1,000                          | -                          |
| Building on freehold land                         | 4,390                          | 765                        |
| Plant and machinery                               | 267,067                        | 153,994                    |
| Furniture and fixtures                            | 2,074                          | 2,258                      |
| Office equipment                                  | 464                            | 164                        |
| Computers   | 1,638                          | 1,291                      |
| Vehicles  | 7,075                          | 39,735                     |
|   | 283,708                        | 198,207                    |
| 5.2 Deletions during the period / year            |                                |                            |
| Vehicles  | 762                            | 19,250                     |

**Ghani Gases Limited** 

| 6 | <b>ISSUED</b> | , SUBSCRIBED AND PAID UP SHA | RE CAPITAL |
|---|---------------|------------------------------|------------|
|---|---------------|------------------------------|------------|

|   | ISSUED, SUBSCH                            | RIBED AND P                              | AID UP SHARE CAPITAL   |                                |                            |  |
|---|---|--|--|--------------------------------|----------------------------|--|
|   | Un-audited<br>31 MARCH<br>2016<br>(NUMBER | Audited<br>30 JUNE<br>2015<br>OF SHARES) |  | Un-audited<br>31 MARCH<br>2016 | Audited<br>30 JUNE<br>2015 |  |
|   | (   |  |  | (Rupees                        | '000)                      |  |
|   | 72,450,000                                | 72,450,000                               | Ordinary shares of Rupees 10 each fully paid in cash                       | 724,500                        | 724,500                    |  |
|   | 13,000                                    | 13,000                                   | Ordinary shares of Rupees 10 each issued for consideration other than cash | 130                            | 130                        |  |
|   | 1,811,575                                 | 1,811575                                 | Ordinary shares of Rupees 10 each issued as fully paid bonus shares        | 18,116                         | 18,116                     |  |
|   | 74,274,575                                | 74,274,575                               |  | 742,746                        | 742,746                    |  |
| , | 7 LONG TERM I                             | FINANCING                                |  |                                |                            |  |
|   | Opening balance<br>Add: Addition/(        |  | ing period / year  | 641,715<br>7,834               | 477,417<br>164,298         |  |
|   | Closing balance                           |  |  | 649,549                        | 641,715                    |  |
|   | Less: Current po                          | rtion shown un                           | der current liabilities  | 201,306                        | 147,604                    |  |
|   |   |  |  | 448,243                        | 494,111                    |  |
|   |   |  |  |                                |                            |  |

### 8 CONTINGENCIES AND COMMITMENTS

#### 8.1 Contingencies

There are no material changes in contingencies as disclosed in the note to the financial statements for the year ended 30 June, 2015.

### 8.2 Commitments

8.2.1 Commitment in respect of letter of credit amounted to Rupees 197.25 million (June 2015: Rupees 258.19 million).

8.2.2 Commitment for construction of building as at balance sheet date amounted to Rupees 40 million (June 2015 : Rupees 10 million)

|   | UN-AU    | DITED     | UN-AUI   | DITED    |
|---|----------|-----------|----------|----------|
|   | NINE MON | THS ENDED | QUARTEF  | R ENDED  |
|   | 31 MARCH | 31 MARCH  | 31 MARCH | 31 MARCH |
|   | 2016     | 2015      | 2016     | 2015     |
|   | (Rupees  | s '000)   | (Rupees  | s '000)  |
| 9 COST OF SALES                             |          |           |          |          |
| Stores and spare parts consumed             | 15,842   | 15,398    | 6,139    | 4,628    |
| Fuel and power                              | 331,138  | 282,152   | 97,057   | 98,946   |
| Salaries wages and other benefits           | 47,827   | 41,485    | 15,569   | 13,132   |
| Communication                               | 699      | 498       | 301      | 132      |
| Repair and maintenance                      | 25,076   | 20,868    | 8,674    | 5,211    |
| Travelling, vehicle running and maintenance | 3,395    | 5,640     | 1,053    | 2,108    |
| Insurance                                   | 4,105    | 2,674     | 1,291    | 853      |
| Depreciation                                | 44,911   | 41,471    | 15,458   | 12,574   |
| Staff welfare                               | 4,222    | 5,777     | 2,375    | 1,908    |
| Transportation                              | 2,846    | 2,862     | 1,714    | 654      |
| Other factory overheads                     | 26,282   | 35,390    | 6,329    | 14,499   |
| Cost of goods manufactured                  | 506,343  | 454,215   | 155,960  | 154,645  |
| Finished goods:                             |          |           |          |          |
| Opening stock                               | 36,206   | 23,225    | 36,438   | 43,520   |
| Purchases                                   | 216,319  | 389,909   | 95,347   | 136,669  |
| Closing stock                               | (30,654) | (69,633)  | (30,654) | (69,633) |
|   | 221,871  | 343,501   | 101,131  | 110,556  |
|   | 728,214  | 797,716   | 257,091  | 265,201  |

### 10 EARNING PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share.

|  | <b>UN-AUDITED</b> |           |
|--|-------------------|-----------|
|  | NINE MON          | THS ENDED |
|  | 31 MARCH          | 31 MARCH  |
|  | 2016              | 2015      |
|  |                   |           |
| 11 CASH GENERATED FROM/ (USED IN) OPERATIONS                                 |                   |           |
| Profit before taxation   | 183,150           | 118,593   |
| Adjustments to reconcile profit to net cash provided by operating activities |                   |           |
| Depreciation   | 57,570            | 52,053    |
| Amortization of intangible assets  | -                 | 210       |
| Finance cost   | 90,588            | 87,551    |
| (Gain) / Loss on disposal of assets  | (688)             | (2,707)   |
| Share of (profit) / loss of associated company                               | -                 | 9         |
| Working capital changes (Note 11.1)  | (105,000)         | (97,869)  |
|  | 225,620           | 157,840   |

|  |                                      |                  | UDITED<br>NTHS ENDED |
|--|--------------------------------------|------------------|----------------------|
|  |                                      | 31 MARCH<br>2016 | 31 MARCH<br>2015     |
| .1 Working capital change<br>Cash flows generated fr<br>(Increase) / decrease in c | om/(used in) working capital changes | (Rupee           | es '000)             |
| Stores, spare parts and lo   | ose tools                            | (13,914)         | (343)                |
| Stock in trade   |                                      | 5,552            | (46,408)             |
| Trade debts  |                                      | 15,504           | (58,068)             |
| Loans and advances   |                                      | (127,246)        | 26,103               |
| Trade deposits and short   | term prepayments                     | 4,236            | (479)                |
| Balances with statutory a  | uthorities                           | (6,421)          | -                    |
| Other receivables  |                                      | (4)              | 882                  |
|  |                                      | (122,293)        | (78,313)             |
| Increase / (decrease) in c   | urrent liabilities:                  |                  |                      |
| Trade and other payables   |                                      | 17,293           | (19,556)             |
|  |                                      | (105,000)        | (97,869)             |

### **12 RELATED PARTY TRANSACTIONS**

Transaction with related parties and associated undertakings are as follows:

| insaction with related parties and associated undertakings are as follows: |   |  |  |  |
|--|---|--|--|--|
|  |   |  |  |  |
|  | 31 MARCH  | 31 MARCH   |  |  |
| Natura of Transaction  | 2016  | 2015   |  |  |
|  | (Rupee  | (Rupees '000)  |  |  |
|  |   |  |  |  |
| ting   |   |  |  |  |
| Supplies   | 35,575  | -  |  |  |
| Disposal of investment   | (45,133)  | -  |  |  |
| Guarantee charges  | 1,950   | 1,950  |  |  |
| Services   | 5,000   | -  |  |  |
| Investment in shares   | 500   | -  |  |  |
| Contribution   | 10,956  | 10,375   |  |  |
| Loan received / (repaid)   | (22,708)  | 8,363  |  |  |
|  | Nature of Transaction         King         Supplies         Disposal of investment         Guarantee charges         Services         Investment in shares         Contribution | Nature of TransactionNINE MOI<br>31 MARCH<br>2016<br>(Rupeesing31 MARCH<br>2016<br>(Rupeesing35,575<br>(45,133)<br>Guarantee charges<br>ServicesGuarantee charges<br>Services1,950<br>5,000<br>10,956Investment in shares500<br>10,956 |  |  |

3rd Quarter March 2016

**UN-AUDITED** 

### **13 SEGMENT INFORMATION**

Segment results are as follows:

|  | NINE MONTHS ENDED (UN-AUDITED)     |                      |                        |                                    |                      |                        |
|--|------------------------------------|----------------------|------------------------|------------------------------------|----------------------|------------------------|
|  | 31 MARCH 2016                      |                      | 31 MARCH 2015          |                                    |                      |                        |
|  | Industrial<br>and Medical<br>Gases | Other<br>Segments    | Total                  | Industrial and<br>Medical<br>Gases | Other<br>Segments    | Total                  |
|  |                                    |                      | (Rup                   | ees '000)                          |                      |                        |
| Net Sales<br>Cost of Sales                       | 894,289<br>(546,399)               | 219,219<br>(181,815) | 1,113,508<br>(728,214) | 780,006<br>(497,259)               | 371,770<br>(300,456) | 1,151,775<br>(797,716) |
| Gross Profit                                     | 347,890                            | 37,404               | 385,294                | 282,747                            | 71,314               | 354,059                |
| Distributions Cost<br>Administrative<br>Expenses | (99,293)<br>(70,784)               | (1,120)<br>(896)     | (100,413)<br>(71,680)  | (81,562)<br>(63,263)               | (981)<br>(801)       | (82,543)<br>(64,064)   |
|  | (170,077)                          | (2,016)              | (172,093)              | (144,825)                          | (1,782)              | (146,607)              |
| Segment Profit                                   | 177,813                            | 35,388               | 213,201                | 137,922                            | 69,532               | 207,452                |
| Unallocated corporat                             | e expenses                         |                      |                        |                                    |                      |                        |
| Other Operating Expenses                         |                                    | (8,142)              |                        |                                    | (6,883)              |                        |
| Other Income                                     |                                    |                      | 68,679                 |                                    | _                    | 5,584                  |
|  |                                    |                      | 273,738                |                                    |                      | 206,153                |
| Finance Cost                                     |                                    | (90,588)             |                        |                                    | (87,552)             |                        |
| Share of profit/(loss) from associated Company   |                                    | -                    |                        | _                                  | (9)                  |                        |
| Profit before taxation                           |                                    |                      | 183,150                |                                    |                      | 118,592                |
| Taxation   |                                    |                      | (64,253)               |                                    | _                    | (31,086)               |
| Profit after taxation                            |                                    |                      | 118,897                |                                    | _                    | 87,506                 |

Ghani Gases Limited

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### 14 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was approved by the Board of Directors of the Company and authorized for issue on 30 April 2016.

### 14.1 POST BALANCE SHEET EVENT :

The Board of Directors of GHANI GASES LIMITED in their meeting had decided the issuance of 68% right shares (68 shares against every 100 shares held) at the rate of Rs. 20 /- per share inclusive of premium of Rs. 10/- per share. Subsequent to the quarter ended 31st March 2016, subscription money have been received.

### 15 GENERAL

- 15.1 Figures have been rounded off to the nearest thousand of rupees.
- **15.2** In order to comply with the requirements of International Accounting Standard 34 'Interim Financial Reporting', corresponding figures in the condensed interim balance sheet comprise of balances as per the annual audited financial statements of the Company for the year ended 30 June 2015 and the corresponding figures in the condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and interim cash flow statement comprise of balances of comparable period as per the condensed interim financial information of the Company for the nine months ended 31 March 2016.
- 15.3 Corresponding figures have been rearranged or reclassified, wherever necessary, for the purposes of comparison.

ATIQUE AHMAD KHAN (CHIEF EXECUTIVE OFFICER)

HAFIZ FAROOQ AHMAD (DIRECTOR)



Ghani Glebal Group

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